

With a record-setting single family home in Capitol Hill, two developments in Eckington, and nine luxury condos in the planning phase on Wisconsin Avenue in Glover Park, residential development is an active & growing part of Jonathan's business.

THINKING LONG TERM

Jonathan partners with a select group of local property developers to bring new life to neglected or under-utilized properties. Jonathan is constantly on the look-out for homes and neighborhoods that might benefit from redevelopment, whether that means conversion into condominiums or rehabilitation of single family homes. **It's important to Jonathan that these projects maintain or amplify the characteristics of the neighborhood, and are welcome additions, rather than displacing long-term residents or building a monstrosity.**

AN INSIDE (OF THE HOUSE) ADVANTAGE FOR CLIENTS

Jonathan's intimate involvement with construction projects gives him a detailed knowledge of the building process, of systems and structure, and the quality of a build that few other real estate professionals possess. He understands framing, can discuss the type of insulation used, the grading and drainage of the lot, and so forth. In addition, through his own projects and relationships with developers, Jonathan has an inside track on the pipeline of new inventory before it hits the open market. All of this is ultimately to the benefit of his clients.

PROJECT MANAGEMENT MEETS A PASSION FOR DESIGN

Jonathan draws on his legal training and skills in service of this part of his business. He is detailed oriented and data & deadline driven. Yet, Jonathan is also creative and has from a young age enjoyed architecture and interior design. He combines both of these areas, plus his real estate expertise, to offer end-to-end development services. He will identify and secure the opportunity, find the right developer for the project, broker the transaction, consult on the design and planning, either consult on or entirely design the interior finishes of the project, market the project, and sell the units.